SHUBHAM TRIGUNAIT

shubham.trigunait@mastersunion.org | +91 88519-28746 | Linkedin

Education

2022-2023 **THE MASTERS' UNION**   **Gurgaon**
Candidate for PGP in Technology & Business Management; **CGPA: 3.6/4**
Winner: Product Wireframe Challenge by PM Club, MU
Chairperson: Product Management Club, MU
Co-Founder: ThrottleX (India's first online store exclusively, for motorcycle owners)
Founder: The Hunar Studio (Deals in premium home decor products)
National Finalist among 970+ teams, Ingenium- Flagship Strategy competition by IIM Udaipur

2014-2018 **HERITAGE INSTITUTE OF TECHNOLOGY, KOLKATA**   **Kolkata**
Bachelor of Technology, Electronics & Communication Engineering; GPA: **8.64/10**
Top 10% of the graduating batch of **2018**
Treasurer, Student Council (Managed budgets of **more than 35 lakhs** for college fests and clubs)
Member: College Debating Society, College Cricket Team

2011-2013 **M.K CONVENT SCHOOL**   **New Delhi**
Class 12 (CBSE): **90.6% (**Ranked in **top 10%** of the school)
Captained the school cricket team for a year

2010-2011 **CREANE MEMORIAL SCHOOL**   **Gaya**
Class 10 (CBSE): **10 CGPA;** Scored **top rank** in a batch of 250 students

Experience

2021-2022 **TATA CONSULTANCY SERVICES**   **Mumbai**
Product Specialist *(Process Expert)*
Over 3.5 years experience in product management for TCS's SaaS, B2B human resource management system, **'CHROMA'**
- Designed and implemented '**Make it Yourself**' feature, leading to reduction in client requests for customisations by **25%**
- Led a team of **5** for complete job grade revision of **20,000+** employees using **SQL scripts**
- Prepared Product Requirement Documents (PRDs) for **21+** new features
- Launched a new 'Application Tracking System' as part of product roadmap, leading to **4** new customer conversions
- Achieved a **Customer Satisfaction Index** of ~ **98%** for top 3 clients, resulting in **3 contract extensions**
- Transformed the recruitment system for **3** organisations, by co-managing the testing, development and database teams
- Ideated and delivered a feature of **Automatic Interview Scheduling** of candidates, which **reduced the hiring time by 60%**
- Conceptualised and implemented a functionality to recommend relevant jobs to candidates using **AI/ML**

2018-2020 **Software Developer**
- Built a feature to automatically update the total work experience of more than **30,000** employees every month
- Optimised the careers page for **Tata Sons** for their flagship **TAS program** by improving the load time by **50%**
- Increased hiring efficiency by **25%** by developing the 'Video Interview' feature using **API Integration**
- Mentored and trained **4** junior developers in coding standards, product documentation and database structure

2017 **LARSEN & TOUBRO**   **Mumbai**
Control & Automation Intern
- Performed Panel implementation for **5 major international projects,** resulting in revenue of **~0.5m USD**
- Led the quality team in absence of my supervisor for **2** weeks, handling documentation and project status reporting

Acad. Projects

2022 **THE HUNAR STUDIO** *(A dropshipping website selling customised home decor products from local vendors)*   **Gurgaon**
Founder
- Managed the website setup, handled client & vendor data, and ran ads on social media platforms
- Generated total revenue of **INR 1,05,000** in **~6 weeks** through targeted social media marketing

2018 Built a Real Time data acquisition system using IoT and used this to control home appliances through the internet

Leadership Positions

TREASURER, Students Council of Heritage Institute of Technology, Kolkata
- Managed a budget of **~35 lakhs,** spearheaded **20+** clubs, and organised **15+** events
- Led team of **200+** student volunteers, generated a footfall of **~12,000** for fests
- Brought in sponsorship from **5** brands for the college fest

Skills

Product Management: Agile, Wireframing, PRD Preparation, Stakeholder Management, Product Roadmapping
Technical: Java, Spring Framework, SQL, R, SVN

Personal

Content Creator @MBA1o1, Learned the art of handwriting analysis, Post short stories on my blog - 'The Wise Owl'